# ideosphere making communication simple

We have always been passionate about storytelling, but the trick is in leading compelling narratives towards measurable outcomes.

Why Do We Communicate?

# Connecting Narratives to Business Impact

- Stay relevant to our audiences through messages that connect with their lives
- Create a preference leading to advocacy through engaging stories and experiences
- Build platforms and stimuli to evoke conversations
- Utilize customer journeys to hand-hold the audience towards a measurable business impact



# **Making It Simple**

# Listen, Learn & Leverage

By ensuring we are connected to the market trends, potential opportunities and consumer insights, we can learn from our own audiences to create the content that they would find compelling and communicate this content in the mediums they are comfortable with.



# Listen

Provide brands with deep user behavior, stimuli/driver, and message construct insights

### Goal

Enable insights to lead to clientside innovation.



# Learn

Visualize, construct and deliver end-to-end content strategies to use content as key differentiator.

### Goal

Create valuable, innovative, and sustainable and perpetual brand content assets



# Leverage

Formulate holistic communication programmes integrating mediums, tools and technology

### Goal

Deliver measurable outcomes directly enabling stronger business performance

# **Scripting the Narrative**

# Ensuring Relevance, Response & Results

## Approach 321

Understand market trends to choose the most relevant trends leading to communication opportunities, and use these opportunities to construct a strong measurable communication goal

### **Consumer Journeys**

Analyse the journey our consumer takes to identify expectations, desires, fears and challenges in their life. Add to this, understanding the medium consumption behavior and preferences can help to identify effective points of engagement

### **Deep Industry Logic**

Get under the skin of the industry as only a strong knowledge depth can help create communication approaches to deliver measurable impact. A deep industry learning can help to identify opportunities, mitigate risks and formulate relevant narratives



# **Insights**

- Stakeholder Mapping
- Brand Perception Analysis
- Positioning & Message Development
- Content Consumption Frameworks
- Risk & Reward Indicators
- Feasibility Studies
- Mapping Consumer Journeys

# Content

- Brand Development & Identity
- End to End Content Execution
- Content Design & Manifestation
- Developing Brand Content Assets
- Formulating Brand Properties
- Overall Content Framework

# **Amplification**

- Platform & Medium Identification
- Digital Monitoring & Targetting
- Inorganic Digital Strategies
- Influencer Outreach Programmes
- Brand Partnerships & Associations
- Media & Influencer Outreach
- Creating Offline & Online Communities

# **Business Scalability**

**Lead Generation** 

**Brand Leadership** 

**Performance & Agility** 

**Message Scalability** 

# One Method. Many Stories.

Enabled us to be recognized as the Boutique Agency of the Year in 2016

# **Technology**









# Lifestyle









# **Finance**









# **Consumer**









# Health









# **CSR & Sustainability**









# **Education**









# **Hospitality**











**CREATIVITY** 

With several creativity awards in our pocket, we strive for creative excellence no matter what we are trying to sell.



**PERSISTENCE** 

We hate settling for second best and are committed to producing exceptional work for our clients.



CANDOUR

No sugar-coated white lies here. We like keeping things lean, simple and transparent.
#sorrynotsorry

# Thank you.

Please don't hesitate to contact us if you have any questions

www.ideosphereconsulting.com

